



Centre for Organization Development
Consulting • Training • Research

DEVELOPING MANAGERIAL EFFECTIVENESS

Smarter Management for Better Results



NOV 2-6, 2026

Venue: COD-Hyderabad

Professional Fees:
Residential: Rs.40,000/-
Non-Residential: Rs.35,000/-



OBJECTIVES

This Program aims at enabling participants to understand and develop the hidden potential in order to become an effective manager and leader.

It provides requisite impetus to hone personal leadership, visioning, influencing, decision making, and other management skills.



TRAINING MODULES

Managerial Effectiveness

- Understanding Competitive Environment
- Managerial Roles and Responsibilities
- Understanding Self

Managerial Leadership

- Visioning & Goal Setting
- Performance Management
- Influence and Negotiation

Team Building Skills

- Team Building & Motivation
- Communication and Relationship
- Conflict to Collaboration

Managerial Skills

- Delegation
- Effective Decision Making
- Change Management

Financial Planning & Control

- Analysis of Financial Systems
- Financial Control Systems



TARGET PARTICIPANTS

This program is designed for individuals who are directly responsible for the performance of a department. Individuals with general management responsibilities will find this program particularly beneficial.



METHODOLOGY

The theme of the program will be dealt with an appropriate blend of concept sessions, case discussions, exercises, films, sharing of experience and guest faculty presentations.

This program can also be customized to meet the specific needs of your organization, upon request.