



**Centre for Organization Development**  
Consulting • Training • Research

*presents*

# Program on Managerial Decision Making in VUCA World



COD campus  
Hyderabad



Nov 24-28, 2025

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*Program Director*  
**Prof. A. B. Prasad**

Today's business environment is best described as VUCA – Volatile, Uncertain, Complex and Ambiguous. VUCA is quite simply the expression of the fact that the rate of change is outpacing our ability to adapt. Structured, prescriptive readymade solutions cannot be offered for the problems faced by the organizations in the today's world as they are unique, multifaceted and complex. The managers have to develop ability to identify the real reasons for the problems, think outside the box for the solutions and also create the climate conducive for creativity, innovation and experimentation in the organization to enhance critical thinking abilities in the employees.

Managerial decision making in general is complicated and confusing. The progress of an organization can be profoundly affected by what a manager decides. Further, the decision stages, steps, platforms and phases are the important factors of the managerial decision-making process. Therefore, there is a need to train the managers so as to enable them to make effective decisions for their organizations based on agility in decision making, critical thinking, adaptable learning, people orientation and responsiveness to change.



You cannot make progress  
without making decisions.

- JIM ROHN

The program blends creativity and problem solving in a comprehensive approach to problem solving and decision-making process. It aims at helping the participants in identifying the root cause of the problems, think creatively to find solutions and take optimal decisions to solve problems. The participants will be exposed to the world of creativity and several decision-making styles and techniques, application of these techniques and tools in the real-life situations will be discussed.

## Objectives

- To understand the problem-solving model of decision making
- To appreciate the problems of leadership and decision making in VUCA world
- To learn different decision-making styles
- To learn the skills required for problem solving and decision making

## Content

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|---|--|
| <input type="checkbox"/> Leadership in VUCA world                           | <input type="checkbox"/> Optimal decision making                 |
| <input type="checkbox"/> Managing change                                    | <input type="checkbox"/> Decision making styles                  |
| <input type="checkbox"/> Tolerance for ambiguity                            | <input type="checkbox"/> Creativity and decision making          |
| <input type="checkbox"/> Influence of values on decision making             | <input type="checkbox"/> Decision style inventory                |
| <input type="checkbox"/> The process of problem solving and decision making | <input type="checkbox"/> Barriers to effective decision making   |
|   | <input type="checkbox"/> Conflict management and decision making |

## Who can Participate?

This program is suitable for leaders, managers and middle and senior level executives who are interested in enhancing their decision making and problem-solving skills

## Methodology

The program is designed to facilitate experiential learning through interactive sessions, which are organized around case studies, group activities, discussions, psychometric instruments, exercises, films etc.

## Duration

The Program starts at 9.30 AM on 24th November, and concludes on 28th November 2025 at 5.15 PM. The participants are expected to arrive in Hyderabad a day before commencement and may leave after the conclusion of the program or in the morning of the following day.

## Venue

The program will be held at the Centre for Organization Development, Madhapur, Hyderabad. It is fully residential and the participants will be accommodated in single air-conditioned rooms at its campus.

## Program Fee

The program fee is Rs.40,000/- + GST. The fee includes tuition, board and lodging, courseware and other facilities of the Centre like internet usage, well equipped gym etc. Local participants, not availing hostel accommodation, will be given a discount of Rs. 1,000/- per day for the duration of the program.

## Last Date for Nominations

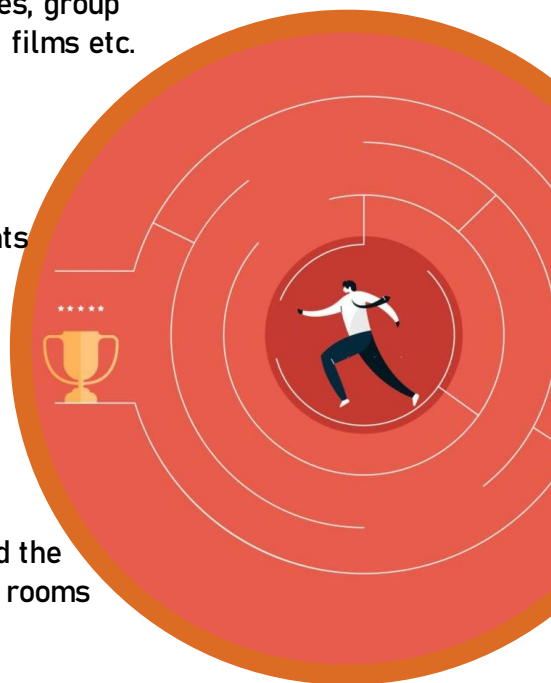
Friday, November 14, 2025

## Certificate of Participation

The Centre issues a Certificate of Participation on conclusion of the Program.

## COD Alumni Association

Participants of the Program will become members of COD Alumni Association.





### Prof. A B Prasad

Prof. Prasad is a professional banker having close to four decades of experience. Prior to joining COD, he worked in State Bank of India in various capacities and has a long tenure with SBI Staff College as a Deputy General Manager and Senior Faculty respectively. Subsequently, he was General Manager with Reliance Retail Limited in the department of Talent Transformation. He is an Advisor to the OTI Company in Jakarta, Indonesia.

Prof. Prasad adopts a unique mix of counselling, coaching and mentoring that aims to help participants understand the complex financial ecosystem and create their own roadmap to professional success by identifying and leveraging their strengths.

He holds an Executive MBA in HRM and is a Certified Associate of the Indian Institute of Bankers. He has published more than 15 papers on training and organizational behavior and has contributed 12 articles on financing various agricultural projects.

He has presented papers in various international and national forums.

### About COD

Established in 1980, with the sole objective of disseminating knowledge in organization development and change management. The Centre for Organization Development (COD), is a not-for-profit management consulting, training and research organization, set up with the active involvement of public and private sector participation. COD over a period of four decades consulted over 500 Business Organizations.

COD does Consulting, Training and Research across the following four verticals of practice:

#### Service Offerings:

- Enterprise Growth & Scalability
- Leadership Development
- Change Management & Transformation
- Strategic Human Capital Management

### CONTACT

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**Program on**  
**Managerial Decision Making in VUCA World**  
**(November 24–28, 2025)**

**Nomination Details**

Name of the Organization: \_\_\_\_\_

Name of the Sponsoring Authority: \_\_\_\_\_

Address: \_\_\_\_\_

Mobile: \_\_\_\_\_ Email: \_\_\_\_\_

Nominee's Details:

S. No.	Name of the Participant	Age	Designation	Mobile & Email ID

**REGISTRATION FEE PER NOMINATION**

Rs.40,000/- plus 18% GST for residential participant ☐

Rs.35,000/- plus 18% GST for non-residential participant ☐

Group participation (3 or more) and member organizations of COD will get 10% off on the course fee.

The payment of fee may be made either by electronic transfer or crossed cheque/DD in favour of 'Centre for Organization Development' payable at Hyderabad.

Signature: .....

For Registrations, please contact  
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